

THE TRADIE SHOW

How To Work With Your
Partner Without Killing
Each Other



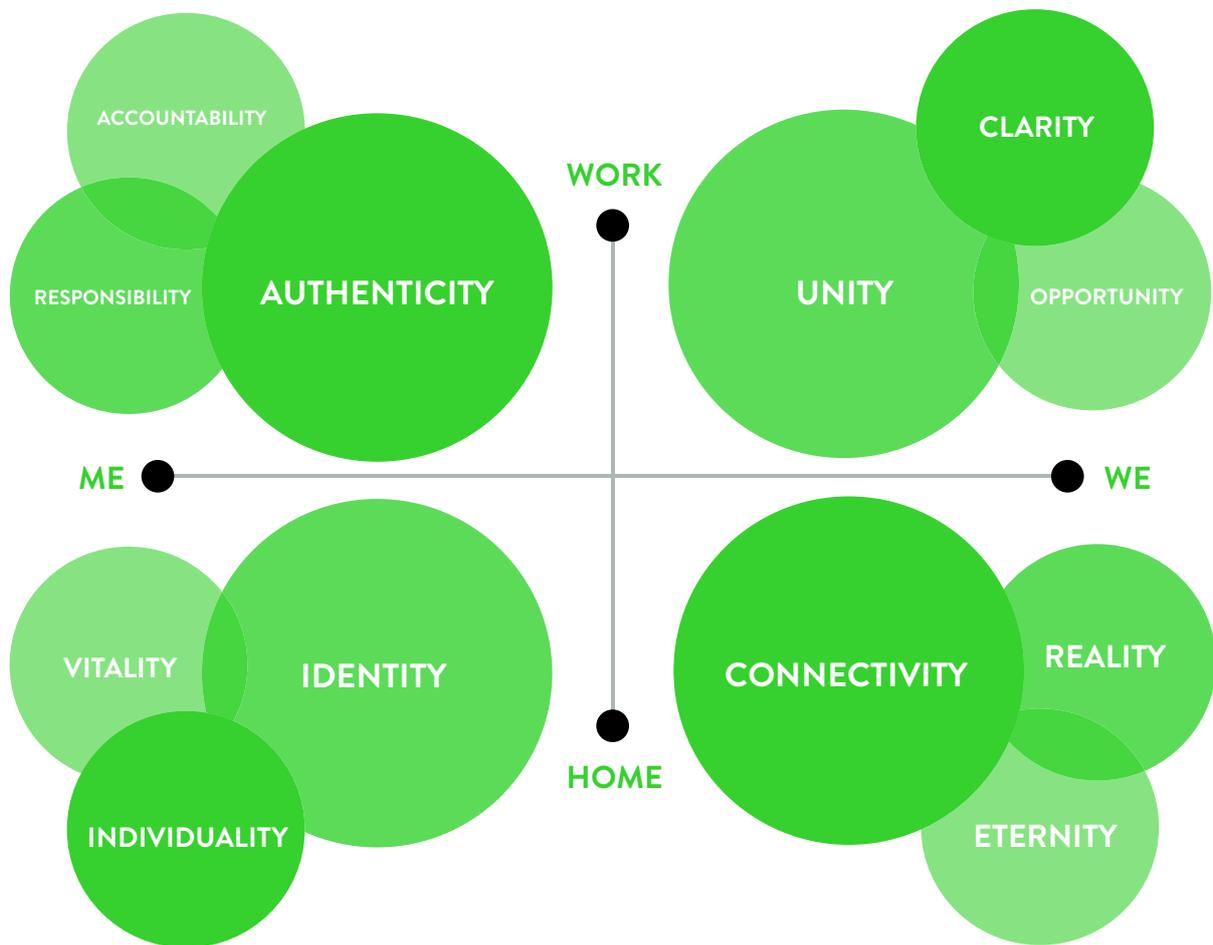
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EPISODE 3

How To Work With Your Partner Without Killing Each Other

'The Profitable Partner Formula' will help you understand how you and your partner can get the best out of each other.

The formula discusses what is required from you (ME) and from both you and your partner (US) to have a harmonious work and home relationship.



'ME'

There are things you need to bring to the partnership on an individual level. These are 'Identity' and 'Authenticity'.

Identity (relates to the home)

There are two main things that make up your identity which promote wellbeing for yourself and enable you to put your 'best self' forward into your home and business life. These are:

Vitality

You must look after your physical and mental vitality.

- Looking after your body with adequate sleep, water, exercise, balanced etc. will go a long way in keeping a good vitality.
- Understanding your own thoughts, feelings, ideals and expectations will help nurture your mental vitality.

When your vitality is on track you will have a good sense of well being which will flow into your relationship with your partner.

Individuality

Before meeting your partner you were your own entity, with your own individuality. You must try to maintain this individuality even though you spend so much time with your partner.

Purposefully remove yourself from environments where you are with your partner on a regular basis. In this time you have to both physically and mentally remove yourself for anything related to your partner because you are so frequently focusing on them in so many other activities in your life.

- Go for a walk for half an hour a day
- Dinner or beers with friends
- Game of golf
- Holiday with friends

Authenticity (relates to work)

Be authentic to you and your partner's strengths and weaknesses in a work environment.

Take the time to write down you and your partners' strengths and weaknesses. Then share what you both thought and come to an agreement on what they are.

Once you have this agreement you can allocate parts of the business based on those strengths. This creates accountability and responsibility on certain aspects of the business so that you and your partner can take ownership on things in the business that are your strengths.

'WE'

There are things you and your partner need to bring to the partnership together. These are 'unity' and 'connectivity'.

Unity (work)

Clarity

It is important for you and your partner to have a discussion in order to understand what BOTH of your long-term visions are for the business. Some of these will be similar and some will not.

When you have different long-term visions for your business you need to accept each other's visions and work hard at finding a way to reach both of your goals. This is all about planning.

Once you have your long-term vision, you can create common goals to work towards together.

Examples of ways to get clarity:

- It is important to have regular meetings!
- Every year discuss the financial numbers and forward forecast
- Every week, or even better a few times a week, have a meeting, even if it's just for 10 minutes. This will prevent 'table talk' at night time when you should be focusing on your family. Seek clarity, ask questions and bring issues up here.
- Use your strengths to create roles in your business. E.g. one of you is more focused on marketing; the other is more focused on the financials. If these roles are determined then your employees know who to ask regarding specific questions. It is also vital in situations where you and your partner are butting heads on a particular business decision but someone has to make a call. One of you is the 'Chief' and one of you is the 'Indian' in that particular area so therefore that will support who gets to make the call. Having this in place prevents power plays from happening.
- Be professional at all times - especially in front of staff e.g. leaving pet names, non work related issues behind when you walk into the office. Keep home and work separate!
- Back each other up if one says "no" then agree in front of staff
- Listening to your partners point of view and opinions
- Understand the triggers that make them feel good and avoid the triggers that will annoy them. If you are bringing up issues say the good things first.
- If you both have the same strength you may end up butting heads so sometimes its best to bring someone else in to give a difference perspective.

Unity will make you more powerful.

Opportunity

With clarity and unity comes more opportunity because you and your partner are on the same page, you are planning, you have the same goals, you know exactly where you are headed with regards to the business.

Make sure you celebrate your successes together!

Connectivity (home)

Reality

Hypothetical situation - Lets say there is a question that you really wanted to ask your partner at work but did not get a chance to that day at work. Find a moment in your home time to pull them to the side and simply ask them "Do you mind if I ask you a question about work?" If they say 'yes' then great, ask them! If they say 'no' then respect that and wait until the next day at work.

Be conscious to completely get away from work – if you are out at dinner together then leave work behind.

You need to establish some boundaries and share the workload at home e.g. cleaning, getting the kids from school, cooking dinner etc. Be considerate of your priorities at the time – one of you might have a project that requires more of your time so then your partner can take on more of the home life for that day. Do not be afraid to get hired help such as a cleaner or lawn mower so you can be relieved of that burden completely.

Eternity

At the end of the day your marriage comes first. You have to be conscious that you are spending more time with each other than some couples usually do but that just means you have to be more thoughtful when dealing with each other.

If it comes to the point that you have applied everything we have just taught and you have exhausted all your options, and you and your partner are still struggling to work together, then it is time that one of you leaves the business because your marriage is more important and family always comes first!

What's next?

You're the one wearing the heavy load of responsibility — and suffering major stress.

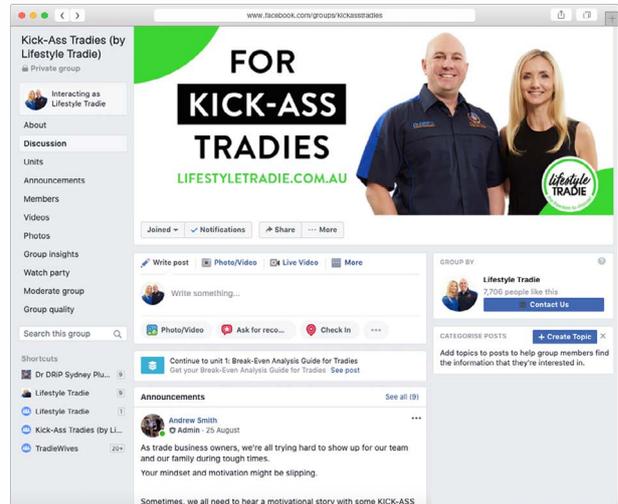
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Where you can gain access to trade-specific tips and resources, PLUS join the conversation with a community of like-minded tradies.

[facebook.com/groups/kickasstradies](https://www.facebook.com/groups/kickasstradies)



Lifestyle Tradie Live



Join us at our live event,
Lifestyle Tradie Live

These 1-day live events are jam-packed with trade-specific knowledge that YOU need to know in order to build a strong, successful trade business.



Jump on a **Strategy Session with Andy**

Register now for a 15-minute call with Andy now to smash out what you need to do right now, to provide you with clarity and direction in your trade business.

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